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nilar empirical issues in their knowledge in somewhat generformance on a multiplicity of al or content) and the uncertainwhatever form it is presented). ion" issue in various ways. The a different status from the ones ita on the representation of the than focus on the reasoning proimportance, as will be obvious : in the various models presented. asting the basic features of the neuristic purposes, phrased more oser examination the ambiguities ogical" or not become apparent. this volume discusses those amence is embodied in various ways

il thinking from childhood to adoles-

logic in the child. London: Routledge

# 1 MODELS OF DEDUCTION

P. N. Johnson-Laird University of Sussex

Beyond the obvious facts that he has at some time done manual labour, that he takes snuff, that he is a Freemason, that he has been in China, and that he has done a considerable amount of writing lately, I can deduce nothing else.

Adventures of Sherlock Holmes
SIR ARTHUR CONAN DOYLE

It has become a truism that whatever else formal logic may be it is not a model of how people make inferences. It perhaps provides a standard, an ideal template, against which to assess the validity of inferences; and this view has a considerable appeal until one considers just which particular logic should play the role of the paragon. Logic is not a monolithic enterprise. There are many logics. Indeed, there are an infinite number of modal logics, a mere branch of the discipline. Although the different branches may be independent of one another, a choice of logic for, say, the temporal expressions of natural language is quite likely to have implications for a choice of logic for, say, such terms as "necessary" and "possible." Many of the different linguistic suburbs—tense markers, modal terms, connectives, quantifiers, and so on—are, for a logician, independent areas of interest; and, despite the surge of interest in them (e.g., Montague, 1970; Parsons, 1972), there is as yet no single comprehensive logic of natural language (just as there is as yet no complete grammar). It may even be

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supposed that no single coherent logic can suffice for all the ways in which language is used (van Fraassen, 1971). Yet, in spite of this reservation, a central question endures: are there any general ways of thinking that human beings follow when they make deductions?

The tenor of much recent psychological work provides a decidedly negative answer. The content of a reasoning problem seems to matter just as much as its logical structure, determining not only how a problem is represented but also the sorts of inferences that are made. Wason and Johnson-Laird (1972) have found evidence of such effects in a variety of tasks, ranging from the testing of hypotheses to reasoning with propositions. Such findings coincide with an increasingly popular conception of inference within artificial intelligence (AI).

One of the original aims of trying to program computers to carry out intelligent activities was to devise automatic methods of theorem proving. The intention was to devise programs that would both translate natural language into expressions of the predicate calculus and operate on these expressions with general theorem-proving procedures. Because it had long been established that there could be no algorithm for proof within the predicate calculus, much of this work was of a heuristic nature. Very often, however, methods devized in a heuristic spirit turned out to be more powerful. Some methods even guaranteed, if a theorem could be proved, to find a proof sooner or later. [There was, alas, no guarantee that the method would reveal, where appropriate, that it was impossible to derive a given conclusion; and this deficiency was the heart of Church's (1936) proof that there could be no general decision procedure for the predicate calculus.] It follows that general proof procedures have one glaring disadvantage: no matter how long they grind away at a problem, there is no way of knowing whether or not they will ultimately come up with a solution. If there is proof they will sooner or later discover it; but if there is no proof, they may never find out. Therefore, the impetus behind such sophisticated methods as the resolution principle and the hyperresolution principle (Robinson, 1965, 1966) was to increase the efficiency of programs so that they would find proofs, where they existed, within a reasonable amount of computing time. However, there is another difficulty with general proof procedures. Before they can go to work on a problem, it has to be represented in the predicate calculus; and it turns out that the business of translating natural language expressions into their appropriate symbolic form is extremely taxing. Ordinary language does not wear its logical heart on its sleeve, and there are often surprising divergences between the superficial form of an expression and its underlying logic. Once again, there is no known general procedure for carrying out correct translations (see Johnson-Laird, 1970).

One reaction to these diffict of representing putative theore and then grinding away at the represented as programs. Wh the process of trying to disco Hewitt's (1970) theorem-pr exploited so successfully in W natural language. One obviou information and deductive pr of a problem, to be taken in The system therefore gains g experiments are to be believ deductive process. There is ac logical and AI circles to em This tendency is also evident especially in the development (Kowalski, 1973). The aim dress the balance and to exprinciples of thought that are main. In examining this topic lexical reasoning, proposition A few new experimental rest veloping models of deduction.

## LEXICAL REASONING

Perhaps the most obvious it is hardly noticed in ordinary such lexical items as nouns, are, of course, often interrela relations acts very much as chinery revolve. If, for examp a tax, then from the statem inferred, "He must pay the inference is invalid: it lacks life, however, human beings poodles are dogs, and they the canons of formal logic.

Logicians have tended to though the device of meani: 1967) was developed to deal relations between words. Psy an suffice for all the ways in which. Yet, in spite of this reservation, any general ways of thinking that eductions?

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One reaction to these difficulties has been to try a different tack. Instead of representing putative theorems in the notation of the predicate calculus and then grinding away at them with a general proof procedure, they are represented as programs. When such programs are executed they control the process of trying to discover the proof. This idea forms the basis of Hewitt's (1970) theorem-proving language PLANNER, which has been exploited so successfully in Winograd's (1972) program for understanding natural language. One obvious advantage of the method is that it allows information and deductive procedures, pertinent to the particular content of a problem, to be taken into account in the theorem-proving process. The system therefore gains greatly in efficiency; and, if the psychological experiments are to be believed, it is also a better model of the human deductive process. There is accordingly a general tendency in both psychological and AI circles to emphasize goal-oriented inferential procedures. This tendency is also evident in recent work on uniform proof procedures, especially in the development of predicate logic as a programming language (Kowalski, 1973). The aim of this chapter, however, is to attempt to redress the balance and to examine to what extent there may be general principles of thought that are independent of any particular problem domain. In examining this topic, three main sorts of inference are discussed: lexical reasoning, propositional reasoning, and reasoning with quantifiers. A few new experimental results are presented but the emphasis is on developing models of deduction.

#### LEXICAL REASONING

Perhaps the most obvious sort of inference—so obvious, in fact, that it is hardly noticed in ordinary discourse—involves simple relations between such lexical items as nouns, verbs, adjectives, etc. The meanings of words are, of course, often interrelated, and a speaker's knowledge of such interrelations acts very much as a smoothing oil to help the inferential machinery revolve. If, for example, a law states that all dog owners must pay a tax, then from the statement "He owns a poodle," it may readily be inferred, "He must pay the tax." From a formal point of view such an inference is invalid: it lacks the premise, "All poodles are dogs." In daily life, however, human beings do not behave like logicians; they know that poodles are dogs, and they exploit this knowledge without a thought to the canons of formal logic.

Logicians have tended to ignore this aspect of practical reasoning, although the device of meaning postulates (see Carnap, 1956; Bar-Hillel, 1967) was developed to deal with the logical consequences of the semantic relations between words. Psychologists, however, have recently been very

active in investigating such relations under the guise of studying "semantic memory." A few salient points of these studies are perhaps worth delineating (for a more extensive review, see Johnson-Laird, 1974). The overwhelming majority of studies have concerned nouns and, in particular, the relation of class inclusion between them. They have shown that where there is a hierarchy of class inclusion, such as poodle: dog: animal, it may take time to grasp the transitivity of the relation. It may take time, in other words, to recover the fact that a poodle is an animal. A variety of competing theories have been proposed to explain this phenomenon (e.g., Collins & Quillian, 1969; Landauer & Meyer, 1972; Schaeffer & Wallace, 1970). None of these theories is entirely satisfactory, if only because there are occasions in which the transitive relation is easier to retrieve than its constituents, e.g., "a poodle is a mammal" is harder to verify than "a poodle is an animal" even though mammals are included in the class of animals (Rips, Shoben, & Smith, 1973). Nevertheless, it remains true that not all semantic relations are obtainable from the lexicon with the same ease. It is necessary to work, albeit for a few hundredths of a second, to retrieve more recondite relations. And such work, of course, has the logical form of an inference. Indeed, when Graham Gibbs and I gave subjects an inferential task, involving such material as

Flowers are killed by this chemical spray. Therefore, roses are killed by this chemical spray.

We obtained results comparable to more conventional studies of semantic memory. In certain cases (e.g., python: snake: reptile) a transitive inference took longer than inferences involving its constituents; in other cases (e.g., pine: conifer: tree) a transitive inference took less time than the inferences involving its constituents.

What sort of semantic relations are there between the meanings of words? The simple relations include synonymy (e.g., automobile-car), antonymy (e.g., man-woman), and class inclusion (e.g., dog-animal); and these relations give rise to corresponding relations between sentences in which the words occur. It is no accident that studies of semantic memory have concentrated on class inclusion: it is a potent relation because it leads to transitive inferences. Similar transitive hierarchies can be generated by the relation of spatial inclusion and sometimes by the relation part of. However, the obvious source of transitive relations is comparative adjectives, e.g., "larger than," "better than," and expressions of the general form "more x than." It is a simple matter to infer that if a is larger than b, and b is larger than c, than a is larger than c. However, so much controversy has arisen over various details of the process (see Huttenlocher & Higgins, 1971; Clark, 1971) that certain broader issues have been ignored

in the quest to explain experiment tation of the transitivity of a rel There are other patterns of lex

There are other patterns of lex intransitive relation (R), for inst

aRb and bR

The relation "next in line to" is c in line to b, and b is next in line in line to c. A nontransitive relation or the intransitive inference; for to c, then nothing follows about be arranged in a circular fashion

Another aspect of the logic of is symmetrical if it permits an infe

aRt

The relation next to is symmetric; that b is next to a. A relation is of the form

aRb

The relation on the right of is cle metrical if it permits neither of is clearly nonsymmetrical.

There are still other logical pro tivity and connectivity, but their negligible. However, because tra attributes, the lexicon already c exemplified in Table 1 by a set of

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in the quest to explain experimental findings. One such issue, the representation of the transitivity of a relational term, is considered below.

There are other patterns of lexical inference apart from transitivity. An intransitive relation  $(\mathbf{R})$ , for instance, permits an inference of the form

$$aRb \ and \ bRc \qquad \therefore \ not \ (aRc)$$

The relation "next in line to" is obviously intransitive because if a is next in line to b, and b is next in line to c, then it follows that a is not next in line to c. A nontransitive relation, however, permits neither the transitive nor the intransitive inference; for example, if a is next to b, and b is next to c, then nothing follows about whether a is next to b is next to b arranged in a circular fashion or in a line.

Another aspect of the logic of relations concerns symmetry. A relation is symmetrical if it permits an inference of the form

$$aRb$$
 :  $bRa$ 

The relation next to is symmetrical because if a is next to b, then it follows that b is next to a. A relation is asymmetrical if it permits an inference of the form

The relation on the right of is clearly asymmetrical. A relation is nonsymmetrical if it permits neither of these inferences; the relation nearest to is clearly nonsymmetrical.

There are still other logical properties of relational terms, such as reflexitivity and connectivity, but their role in ordinary language appears to be negligible. However, because transitivity and symmetry are independent attributes, the lexicon already contains a variety of relations. They are exemplified in Table 1 by a set of spatial expressions.

The semantic representation of relational terms must include information about their transitivity and symmetry. For example, the representation of "beyond" must permit a transitive inference, whereas the representation of "nearest to" must prevent it. What has yet to be determined is precisely how this representation is effected. It is possible that each relational term has stored with it in the mental lexicon a simple tag indicating a transitivity value and another tag indicating a symmetry value. Where a term  ${\bf R}$  is tagged as transitive, it permits an inference of the form

This conception evidently requires inference schemata to be separately specified as adjuncts to the lexicon. A more plausible system, however, renders the transitivity of a relation self-evident from its semantic specification,

TABLE 1
Spatial Expressions as Exemplars of the Logical Sorts of Binary Relations in Ordinary Language

	Transitive	Symmetric
In the same location as $[as x as]$	+	+
Beyond [more x than]	+	_
Not beyond [not more x than]	+	0
Next in line to	_	+
Directly on top of	_	_
Nearest to	<del></del>	o
Next to	o	+
On the right of	o	
At	o	0

<sup>+</sup>transitive = transitive; -transitive = intransitive; o transitive = nontransitive;

i.e., the conclusion  $a\mathbf{R}c$  would be self-evident from the joint representation of  $a\mathbf{R}b$  and  $b\mathbf{R}c$ . A way of representing quantified statements (e.g., "All bankers are prudent men") with just this property is described below. The best evidence for this sort of representation for simple relational terms is provided by inference about spatial relations. Consider the following inference:

The box is on the right of the chair. The ball is between the box and the chair.

Therefore, the ball is on the right of the chair.

The most likely way in which such an inference is made involves setting up an internal representation of the scene depicted by the premises. This representation may be a vivid image or a fleeting abstract delineation—its substance is of no concern. The crucial point is that its formal properties mirror the spatial relations of the scene so that the conclusion can be read off in almost as direct a fashion as from an actual array of objects. It may be objected, however, that such a depiction of the premises is unnecessary, that the inference can be made by an appeal to general principles, or rules of inference, which indicate that items related by between must be collinear, etc. However, this view—that relational terms are tagged according to the inference schemata they permit—founders on more

complex inferences. An inference of to be far too complicated to be h representation of the scene

The black ball is directly be; the right of the cue ball,

Therefore, if I move so that t ball, then the cue ball is or

Even if it is possible to frame infer ence to be made without the cor it is most unlikely that this apprinference. The only rules of infere setting up a joint representation for interrogating the joint represe by the semantic information in the ing lexical information to specify equally well to abstract terms with to visualize directly. With concrejoint representation is isomorphic below in the analysis of quantified

Perhaps the most potent source a language. The same sorts of relat lexical items—relations such as a clusion (e.g., assassinate-murder-to express relations between seve analysis of a relation and its conve The additional complexity of ver problems. Consider the followin on the meanings of verbs:

Pat forced Dick to refrain fr

- .. Dick refrained from swea
- :. Dick did not swear.

Sam managed to prevent De

- : Sam prevented Dean from
- .. Dean did not pretend to t
- .. Dean was not naive.

John regretted that he had n
∴ John had no chance to li-

: John did not lie.

<sup>+</sup> symmetric = symmetric; - symmetric = asymmetric; o symmetric = nonsymmetric.

1
Exemplars of the ary Relations in aguage

nsitive	Symmetric	
+	+	
+	_	
+	o	
_	+	
_	_	
_	0	
0	+	
o	_	
o	o	

e = intransitive; o transitive

metric = asymmetric; o sym-

evident from the joint represennting quantified statements (e.g., this property is described below. station for simple relational terms elations. Consider the following

chair.

the chair.

nference is made involves setting e depicted by the premises. This fleeting abstract delineation—its point is that its formal properties o that the conclusion can be read an actual array of objects. It may not the premises is unnecessary, n appeal to general principles, t items related by between must that relational terms are tagged they permit—founders on more

complex inferences. An inference of the following sort, for instance, seems to be far too complicated to be handled without constructing an internal representation of the scene

The black ball is directly beyond the cue ball. The green ball is on the right of the cue ball, and there is a red ball between them.

Therefore, if I move so that the red ball is between me and the black ball, then the cue ball is on my left.

Even if it is possible to frame inference schemata that permit such an inference to be made without the construction of an internal representation, it is most unlikely that this approach is actually adopted in making the inference. The only rules of inference that are needed are a procedure for setting up a joint representation of separate assertions and a procedure for interrogating the joint representation. Much of the work can be done by the semantic information in the lexicon; and the same principle of allowing lexical information to specify directly the logic of a relation can apply equally well to abstract terms with meanings that are difficult or impossible to visualize directly. With concrete or abstract terms, the structure of a joint representation is isomorphic to its logic in a way that is exemplified below in the analysis of quantified inference.

Perhaps the most potent source of lexical inferences is the set of verbs of a language. The same sorts of relation obtain between them as between other lexical items—relations such as antonymy (e.g., open-shut), and class inclusion (e.g., assassinate-murder-kill). However, verbs can often be used to express relations between several arguments, rendering even the simple analysis of a relation and its converse (e.g., buy-sell) a complicated matter. The additional complexity of verbs does, indeed, lead to some interesting problems. Consider the following typical sorts of inference that depend on the meanings of verbs:

Pat forced Dick to refrain from swearing.

- : Dick refrained from swearing.
- .: Dick did not swear.

Sam managed to prevent Dean from pretending to be naive.

- .: Sam prevented Dean from pretending to be naive.
- : Dean did not pretend to be naive.
- .. Dean was not naive.

John regretted that he had no chance to lie.

- .. John had no chance to lie.
- .: John did not lie.

These examples illustrate ways in which inferences may be drawn about the truth or falsity of a clause occurring as the complement of a verb. For example, if someone forces x to do z, then it may be inferred that x did z, whereas if someone prevents x from doing z, then it may be inferred that x did not do z. The validity of these inferences depends on the meaning of the verbs and, in particular, on the fact that their semantic representation contains a conjunction of separate elements of meaning. The essentially conjunctive nature of many verbs is perhaps more evident in the semantics of causal verbs:

He moved the table.

: He did something and consequently the table moved.

He showed us the picture.

:. He did something and consequently we could see the picture.

He gave her the book.

He had the book and he did something and consequently she had the book.

The logic of these inferences can largely be captured by treating the concept of cause as a special sort of conjunction (see Miller & Johnson-Laird, 1975). Of course, it is very much more than a simple conjunction and seems to involve the following conditions in ordinary language (pace Dowty, 1972):

a caused b if and only if: (i) a happened;

- (ii) b happened;
- (iii) it is not possible for a to happen and b not to happen afterward.

The important point, however, is that it is seldom necessary to take the analysis so far in order to explain the inferential properties of causal verbs. A conjunctive analysis usually suffices.

In short, lexical reasoning is noteworthy not for the novelty of its patterns of inference but for the speed and smoothness with which its inferences occur. They are sometimes so immediate as to pass unnoticed. Their patterns include simple relational schemata and, especially in the case of verbs, simple propositional inferences.

### PROPOSITIONAL REASONING

It has been realized since antiquity that one source of inferential relations is the manner in which sentences, or clauses, are combined. Language provides a variety of connectives, such as "and," "or," and "if," that can

be used to combine clauses exp. gone, or else it has been sunk an what these connectives mean is ta inferences on the basis of the for example, a speaker can hardly b of "or" unless he appreciates the

The boat has gone or else it It has not been sunk. Therefore, it has gone.

The logic of connectives has be of the propositional calculus. The and a variety of different ways o informal exposition of the standa letters are allowed to range ove formalized by specifying what c stating a set of axioms such as

- 1.  $(p \ or \ p) \rightarrow p$
- 2.  $p \rightarrow (p \ or \ q)$
- 3.  $(p \ or \ q) \rightarrow (q \ or \ p)$
- 4.  $(p \rightarrow q) \rightarrow [(r \ or \ p) \rightarrow$

where the arrow is a sign for axioms, two rules of inference allows new formulas to be gener mula for a propositional variab of inference, the so-called law of

From a formula A together B may be deduced.

It is fairly simple to show that all the formulas that are true connectives.

What does such a system state cally naive persons? The answe is worth dwelling on the system I tial psychologist, Piaget, has use (Beth & Piaget, 1966) and becadeduction is instructive.

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at one source of inferential relaclauses, are combined. Language is "and," "or," and "if," that can be used to combine clauses expressing propositions, e.g., "The boat has gone, or else it has been sunk and no trace of it can be found." To know what these connectives mean is tantamount to knowing how to draw certain inferences on the basis of the formal patterns in which they occur. For example, a speaker can hardly be said to have fully grasped the meaning of "or" unless he appreciates the validity of an inference such as

The boat has gone or else it has been sunk. It has not been sunk. Therefore, it has gone.

The logic of connectives has been most fully explored in the development of the propositional calculus. There are, in fact, a variety of different calculi and a variety of different ways of formulating them. However, a brief and informal exposition of the standard calculus will suffice here. If lower case letters are allowed to range over propositions, then the calculus can be formalized by specifying what counts as a well-formed formula, and by stating a set of axioms such as

```
1. (p \text{ or } p) \rightarrow p

2. p \rightarrow (p \text{ or } q)

3. (p \text{ or } q) \rightarrow (q \text{ or } p)

4. (p \rightarrow q) \rightarrow [(r \text{ or } p) \rightarrow (r \text{ or } q)]
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where the arrow is a sign for material implication. In addition to the axioms, two rules of inference are necessary. The first rule of inference allows new formulas to be generated by substituting any well-formed formula for a propositional variable in an expression, and the second rule of inference, the so-called law of *modus ponens*, may be stated as follows:

From a formula A together with a formula if A then B, the formula B may be deduced.

It is fairly simple to show that these axioms and rules suffice to derive all the formulas that are true on the logical interpretations of the connectives.

What does such a system state about the reasoning of intelligent but logically naive persons? The answer must surely be: very little. However, it is worth dwelling on the system for a moment because at least one influential psychologist, Piaget, has used it as the basis of a model of reasoning (Beth & Piaget, 1966) and because the contrast between it and ordinary deduction is instructive.

Among the more obvious difficulties of using the propositional calculus as a model of ordinary deduction is the fact that its connectives can stand

only between fully fledged propositions. In ordinary language simple constituents, such as noun phrases, may be linked by a connective. A sentence such as

Mark and Anne are excellent riders

is easily translated into a form suitable for the calculus:

Mark is an excellent rider and Anne is an excellent rider.

However, there is no comparable procedure for dealing with such sentences as:

Mark and Anne make a splendid couple.

This sentence must be treated as a single proposition. Another difficulty, of course, is that the calculus is truth functional: the meaning of its connectives is defined purely in terms of the truth value they give to a complex proposition as a function of the truth values of its constituents. The multifarious connectives of ordinary language (e.g., because, before, although) cannot be completely captured in a purely truth-functional calculus. Nor, indeed, can the logic of commands or questions be immediately accommodated within its essentially assertive framework.

A further divergence between logical calculi and the inferential machinery of everyday life concerns their respective functions. Calculi are devised primarily for deriving logical truths. The aim of practical inference, however, is not to prove theorems but to pass from one contingent statement to another. Therefore, practical inference is likely to involve few, if any, axioms but a relatively large number of rules of inference. A formulation of the calculus that is therefore more appropriate abandons axioms in favor of a system of rules analogous to Gentzen's method of "natural" deduction, an approach that has had some influence in the development of theorem-proving programs (e.g., Amarel, 1967; Reiter, 1973). A system of natural deduction involves the specification of rules of inference in a schematic form. The rule of modus ponens, for example, is stated in the following schema:

$$\frac{A \qquad If A then B}{\therefore B^1}$$

where the premises appear above the line and the conclusion appears below it. A parsimonious system, of course, stipulates the minimum number of such schemata from which all the tion and disjunction may be take for them, and the remaining conn and disjunction. From a psycho be foolish to seek parsimony at the is a set of psychologically basic p

Any decision about whether basic is ultimately an empirical i the inference is in the immediate persons. An inference schema c people are incapable of carrying minutes, subsequently giving a de tions they have carried out to is not enough evidence to deter of inference. What can be done approximation to it, taking car known to cause difficulty to logic ence is feasible for the majority hardly a decisive proof: the infe eral other inferences. Only thos basic are therefore included in final decision must depend on fu

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and the conclusion appears below pulates the minimum number of

such schemata from which all the others can be derived. For instance, negation and disjunction may be taken as primitive, inference rules stipulated for them, and the remaining connectives simply defined in terms of negation and disjunction. From a psychological point of view, however, it would be foolish to seek parsimony at the expense of plausibility. What is needed is a set of psychologically basic patterns of inference.

Any decision about whether a pattern of inference is psychologically basic is ultimately an empirical matter. It is necessary to find out whether the inference is in the immediate repertoire of mature but logically naive persons. An inference schema can hardly be considered as basic if most people are incapable of carrying it out or can only do so in a matter of minutes, subsequently giving a detailed resumé of a whole chain of deductions they have carried out to make the inference. Unfortunately, there is not enough evidence to determine the definitive set of basic patterns of inference. What can be done, however, is to build up a plausible first approximation to it, taking care not to include any inferential schema known to cause difficulty to logically naive subjects. The fact that an inference is feasible for the majority of people suggests that it is basic but is hardly a decisive proof: the inference may be the result of combining several other inferences. Only those inferences that seem prima facie to be basic are therefore included in the following set, but in many cases the final decision must depend on further investigations.

Some extremely simple inferences are considered first. It is obvious that from a clause expressing the meaning A one can immediately deduce a clause expressing the same meaning, A. (This way of writing in terms of clauses expressing meanings is excessively cumbersome; from now on I shall write simply of propositions, although it must not be forgotten that I am dealing with inferences expressed in natural language.) Similarly, the conclusion A can be immediately deduced from a proposition of the form A or A. These inferences are summarized in the following schemata:

$$\frac{A}{\therefore A}$$
 (1)

$$\frac{A}{\therefore A} \tag{1}$$

$$\frac{A \text{ or } A}{\therefore A} \tag{2}$$

Although inferences of this sort may sometimes rely on complex lexical inferences, their structure is very simple and can hardly be derived from anything more basic. The question is whether these inferences may not be too trivial to be useful. In fact, they do have a role to play, and a model of propositional inference is defective without them. The same may be said about some further schemata. The first pair permit a proposition to be inferred from its occurrence in a conjunction:

$$\frac{A \text{ and } B}{\therefore A} \tag{3a}$$

$$\frac{A \text{ and } B}{\therefore B} \tag{3b}$$

The second pair permit a disjunction to be inferred from either one of its constituents:

$$\frac{A}{\therefore A \text{ or } B} \tag{4a}$$

$$\frac{A}{\therefore B \text{ or } A} \tag{4b}$$

The third pair permit a conjunction to be inferred from the independent occurrence of its constituents:

$$\frac{A}{\therefore A \text{ and } B} \tag{5a}$$

$$\frac{A \qquad B}{\therefore B \text{ and } A} \tag{5b}$$

And the final pair permit negated conjunctions to be deduced:

$$\frac{A \text{ and not } -B}{\therefore \text{ not both } A \text{ and } B}$$
 (6a)

$$\frac{not - A \text{ and } B}{\therefore \text{ not both } A \text{ and } B}$$
(6b)

A real problem with these simple patterns of inference is to find a suitable way to curb their productivity. As a number of authors have recently pointed out, there are constraints on what can reasonably be expressed in the form of a conjunction or a disjunction. It may be true, for example, that boys eat apples, and that Mary threw a stone at the frog, but the conjunction

Boys eat apples and Mary threw a stone at the frog

is, as Lakoff (1971) argues, barely acceptable. It is customary to suit an utterance to its context, and this principle applies to the relations between clauses as well as to the relations between sentences. Hence, if a speaker

follows one clause with another been taken for granted, then he

John ran out of the house 1969a).

All of John's children are 1973).

The existence of constraints on a can hardly be doubted. Indeed, for that conjunction to be used b test. However, there is no adeq straints. One solution is therefore schemata that give rise to the fractions and disjunctions. Unfortur rules of inference. They are necessary to the straints of the schemata that give rise to the fractions and disjunctions.

It is frosty.
If it is foggy or frosty, then

Therefore, the game will be

For the time being, schemata (ences," for reasons that will be their power is described.

In contrast to the auxiliary i patterns of inference that have among them the familiar patter

John is intelligent or he is He is not rich.

Therefore, he is intelligent.

There is good reason to suppose

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is basic. A study by Hill (cited sample of 6-year-old children v

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(5a)

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eptable. It is customary to suit an e applies to the relations between en sentences. Hence, if a speaker

follows one clause with another explicitly specifying what seems to have been taken for granted, then he creates an extremely odd conjunction, e.g.,

John ran out of the house and he got out of bed (Johnson-Laird, 1969a).

All of John's children are bald and John has children (Karttunen, 1973).

The existence of constraints on the topics of conjunctions and disjunctions can hardly be doubted. Indeed, the constraints on "but" proved sufficient for that conjunction to be used by Bendix (1966) as the basis of a semantic test. However, there is no adequate explication of a complete set of constraints. One solution is therefore to do away with the simple inference schemata that give rise to the free combination of propositions in conjunctions and disjunctions. Unfortunately, it is impossible to do without these rules of inference. They are needed in order to make such deductions as

It is frosty.

If it is foggy or frosty, then the game will be canceled.

Therefore, the game will be canceled.

For the time being, schemata (1) to (6) shall be called "auxiliary inferences," for reasons that will become clear when the method of curbing their power is described.

In contrast to the auxiliary inferences, there are a number of primary patterns of inference that have no restrictions placed on them. There is among them the familiar pattern exemplified in the following inference:

John is intelligent or he is rich.

He is not rich.

Therefore, he is intelligent.

There is good reason to suppose that its underlying schema

$$\frac{A \text{ or } B \qquad not - A}{\therefore B} \tag{7a}$$

$$\frac{A \text{ or } B \qquad \text{not } -B}{\therefore A} \tag{7b}$$

is basic. A study by Hill (cited in Suppes, 1965) found that 82% of a sample of 6-year-old children were able to make the inference correctly.

Johnson-Laird and Tridgell (1972) found that it led to errors only when the negative occurred in the disjunctive premise, e.g.,

John is intelligent or he is not rich. He is rich.

With premises of this sort, some of their adult subjects inferred that John was not intelligent, whereas other subjects considered that no conclusion followed from the premises. Such a finding suggests, however, not that the schema is intrinsically difficult but that an unusual placement of negative information can disturb its smooth execution.

The patterns of inference in (7) are valid both for an inclusive disjunction, where both constituent propositions can be true, and for an exclusive disjunction, where this possibility is ruled out. There is a further rule of inference that applies only to exclusive disjunctions, e.g.,

Either Mary is a plagiarist or else she is a genius (but not both). She is a genius.

Therefore, she is not a plagiarist.

The real force of this inference derives from the exclusivity of the two propositions in the disjunction. It is therefore plausible that the basic inferential schema should be formulated in the following way:

$$\frac{Not both A and B}{\therefore not -B}$$
 (8a)

$$\frac{Not both A and B}{not - A}$$
 (8b)

The main candidate for a basic pattern of inference involving the conditional is *modus ponens*:

$$\frac{A \qquad If A then B}{\therefore B} \tag{9}$$

There is considerable evidence to suggest that this schema is basic, whereas a closely related pattern, known as *modus tollendo tollens*, is not (see Wason & Johnson-Laird, 1972). The latter inference has the following form:

$$\frac{Not - B \qquad If A then B}{\therefore not - A}$$

Intelligent subjects can make inferences of this sort but they tend to do so with a greater difficulty than with modus ponens and it is natural to

suppose that they are carrying than a single inference. They ma

If the safe is locked, then the This light is not on.

Suppose the safe is locked. It follows then that the light But the light is not on (fro Therefore, the assumption of affairs.

Therefore, the assumption

This sort of argument is, of cou an inferential schema of the form

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$$\underline{B}$$
 (8b)

n of inference involving the condi-

$$\frac{hen B}{}$$
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# A then B

s of this sort but they tend to do modus ponens and it is natural to suppose that they are carrying out a sequence of inferential steps rather than a single inference. They may, in fact, be arguing in the following way:

If the safe is locked, then this light is on. This light is not on.

Suppose the safe is locked.

It follows then that the light is on (by modus ponens).

But the light is not on (from the premise).

Therefore, the assumption leads to an impossible, contradictory state of affairs.

Therefore, the assumption is false: the safe is not locked.

This sort of argument is, of course, a reductio ad absurdum and requires an inferential schema of the form

$$\frac{A \text{ implies } (B \text{ and not } -B)}{\therefore \text{ not } -A} \tag{10}$$

It is certainly true that logically naive persons can argue by a reductio (Evans, 1972); and it can be accepted as basic instead of modus tollendo tollens, although a completely convincing justification for this choice cannot be established at present.

There are two subsidiary points about the reductio schema in (10). First, a conditional may equally well have been used in place of the implication, because if one proposition can be derived from another, then this fact can be expressed by a conditional

$$\frac{A \text{ implies } B}{\therefore \text{ If } A \text{ then } B} \tag{11}$$

Second, where a reductio is used to establish the falsity of a negative proposition, it is necessary to be able to eliminate the resulting double negation, e.g., "It isn't the case that 5 is not odd" becomes "5 is odd." A simple schema makes this elimination possible:

$$\frac{not \ not \ -A}{\therefore A} \tag{12}$$

Its seeming simplicity, however, may be deceptive. At least one school of logicians, the intuitionists, have excluded this rule from their canon. These logicians, represented by Heyting (1956), are primarily worried about certain sorts of mathematical reasoning. In particular, they are concerned with inferences involving infinite sets and argue that such inferences

must involve constructive and intuitive principles. They claim that it is not sufficient, in order to demonstrate the existence of a mathematical property, to show that its universal denial leads to a contradiction. Hence, the intuitionists reject the law of the excluded middle, i.e., the principle that either a proposition or its negation is true. They consequently reject the related principle for eliminating double negations. The relation between the intuitionist and the classical calculus of propositions is not so straightforward as might be imagined; Gödel (1933) has shown that the classical calculus can nevertheless be treated as contained within the intuitionistic calculus! It shall be assumed here, however, that the elimination of double negations is a feature of ordinary reasoning.

The dozen inference schemata that have now been stated constitute a plausible set of psychologically basic patterns of deduction. There are other forms of inference that, although probably not basic, are well within the competence of most people, and a way must certainly be found for incorporating them into the model. One example of such an inference is the *simple dilemma*, e.g.,

The President is dishonest or he is incompetent.

If the President is dishonest, then he will be forced to resign.

If the President is incompetent, then he will be forced to resign.

Therefore, the President will be forced to resign.

Such an argument places an adversary literally on the horns of a dilemma, because no matter which of the alternatives he chooses from the initial disjunction, he is forced to accept the same conclusion. The rhetorical force of such arguments was, indeed, recognized by Cicero (see Kneale & Kneale, 1962; p. 178). However, the argument can be considered, for psychological purposes, as merely a special case of a more general pattern of inference:

If C is substituted for D in this schema, then the derived conclusion becomes C or C, and this conclusion, in turn, is immediately reducible to C by an auxiliary inference. It is feasible that the simple dilemma is derived in this way from the more general argument. A comparable chain of inference, which indeed is not logically independent of the general dilemma, is the so-called *hypothetical syllogism*. This pattern of inference makes explicit the transitivity of conditional propositions

$$\frac{If A then B}{\therefore If A then C}$$

Obviously, a way must be fou inferences to be drawn.

There are a number of simp by the present rules of inference can leave" is equivalent to "Jo would be a simple matter to is be slightly odd to treat such 1 inference. A more sensible solu synonymy are just special cases is established on linguistic grou nism of lexical inference is at t Indeed, it may be said that rea of grasping the meaning of the tives. This view is certainly sug patterns of inference are acqu they come from? And how are One plausible conjecture is that sition of the truth conditions of should be broadened to includ and questions, etc.; however, for ditions of assertions shall be cc

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#### If B then D

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B then C

Obviously, a way must be found to insure that the model permits such inferences to be drawn.

There are a number of simple equivalences that cannot be established by the present rules of inference, e.g., "Neither John can come nor Mary can leave" is equivalent to "John can't come and Mary can't leave." It would be a simple matter to introduce schemata for them, but it would be slightly odd to treat such relations by way of rules of propositional inference. A more sensible solution is to assume that inferences based on synonymy are just special cases of the schema A/:A, and that synonymy is established on linguistic grounds. In other words, the complete mechanism of lexical inference is at the disposal of the propositional machinery. Indeed, it may be said that reasoning with propositions is simply a matter of grasping the meaning of those lexical items that happen to be connectives. This view is certainly suggested by considering the question of how patterns of inference are acquired in the first place. Where, indeed, do they come from? And how are they fitted together into a coherent system? One plausible conjecture is that the basis of the whole process is the acquisition of the truth conditions of the various connectives. Perhaps this notion should be broadened to include the extensional conditions for commands and questions, etc.; however, for the sake of simplicity only the truth conditions of assertions shall be considered here.

In the standard formalizations of the propositional calculus, including the method of natural deduction, nothing explicit is said about the truth conditions of the various connectives. When the calculus has been axiomatized, a theorem is defined as a formula that can be derived from the axioms by the rules of inference. This sort of definition, and the equivalent sort for the method of natural deduction, is essentially formal: it provides purely syntactic criteria, pertaining solely to the manipulation of symbols, for what counts as a theorem. It is also possible, however, to define a valid formula—a formula that is a logical truth. The usual way of carrying out such a definition, as demonstrated below, is to set up a semantical model in the spirit of Tarski (1956). This model may be treated as a mathematical entity involving certain marks on paper, such as "T" and "F," or alternatively it may be interpreted so as to involve certain concepts, such as truth and falsity. Logically speaking, a crucial issue is whether the calculus is complete. A proof of its completeness amounts to showing that the set of formulas derivable from the axioms is one and the same as the set of valid formulas defined by the semantical model. It is a fairly simple matter to show that the standard formalizations of the propositional calculus are, indeed, complete.

The issue of completeness has no obvious counterpart in the psychological modeling of inference. The reason it disappears is, in my view, simply

that the whole system is semantically based. The conditions in which conjunctions, disjunctions, etc., are true and false are learned and, from these conditions, the basic patterns of inference are derived. A competent adult therefore has at his disposal both the inference schemata and their underlying semantic basis.

The development of a semantical model for the propositional calculus typically involves the following sorts of conditions:

- 1. A negative proposition, not A, is true if and only if A is false.
- 2. A conjunction, A and B, is true if and only if A is true and B is true.
- 3. A disjunction, A or B, is true if and only if A is true or B is true.

There are two difficulties, however, one linguistic and the other metalinguistic, in regarding such principles as part of a psychological basis for the semantics of connectives.

The metalinguistic difficulty is caused simply by the lack of any obvious psychological correlate of the logician's distinction between an object language and a metalanguage. In the truth conditions above, the reader will have noticed that the connectives themselves actually occur as part of their own definitions. Logically, there is nothing objectionable in this practice because the conditions for the object language connectives are being stated in a quite separate language, the metalanguage. However, it is rather unfortunate that this metalanguage turns out to be ordinary English. If it is claimed that learning the truth conditions of ordinary connectives amounts to learning rules of the sort illustrated above, then a vicious circle is created because these rules presuppose a knowledge of the meaning of ordinary connectives. This problem seems to have been overlooked by many of the linguists engaged in setting up semantical bases for natural language (e.g., Keenan, 1970). Its solution presumably involves some more abstract form of mental representation for metalinguistic information about natural language.

The linguistic difficulty with the semantical rules concerns the interpretation of conditional statements and it goes to the heart of the problem of using the propositional calculus as the basis of a psychological model. Conditionals in ordinary language are, of course, capable of a great many different sorts of interpretation. They may be used to state temporal, causal, or logical relations between propositions. It is only relatively rarely that they fit the requirements of the calculus, for example, in conveying a material implication. Such an implication is true provided its antecedent is false or provided its consequent is true, e.g., "If this picture isn't by Picasso, then it's by Braque." The majority of everyday conditionals, however, are not rendered true merely by establishing that their antecedents

are false. A statement such as 'painted in 1910" is simply irreleving question turns out not to be I propositional calculus as a mode always have a truth value. The ca

The distinction between a ma a truth-value gap may be consic a clear divergence between the le following bizarre inference for in ments are treated as material im

You can't both hate Mailer If you hate Mailer, then y If you admire Mailer, then y

Therefore, if you hate Ma you admire Mailer you

The validity of the argument tur cation is true whenever its ante tional antecedents in the conclipremise.

A more plausible account of a truth value. The semantical ru be stated as

A conditional if A then B and it is true if and only

The trouble with this analysis, the strong intuition that there is between A and B in order for be true. It also, of course, runs conditionals that, ex hypothesi, unfulfilled, e.g., such counterfa a successful painter, then Worsuch conjectural conditionals a then World War III will occur.' functional.

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The distinction between a material implication and a conditional with a truth-value gap may be considered trivial. In fact, however, it leads to a clear divergence between the logical calculus and ordinary inference. The following bizarre inference for instance, counts as valid if conditional statements are treated as material implications:

You can't both hate Mailer and admire him.

If you hate Mailer, then you will soon give up reading his work. If you admire Mailer, then you will read his entire works.

Therefore, if you hate Mailer you will read his entire works, or if you admire Mailer you will soon give up reading his work.

The validity of the argument turns simply on the fact that a material implication is true whenever its antecedent is false, and one of the two conditional antecedents in the conclusion must be false according to the first premise.

A more plausible account of conditionals should permit them to lack a truth value. The semantical rule for the conditional connective might then be stated as

A conditional if A then B has a truth value if and only if A is true; and it is true if and only if B is true.

The trouble with this analysis, however, is that it leaves out of account the strong intuition that there should usually be some sort of connection between A and B in order for a conditional of the form If A then B to be true. It also, of course, runs entirely counter to the evaluation of many conditionals that, ex hypothesi, have antecedents that are false or as yet unfulfilled, e.g., such counterfactual conditionals as "If Hitler had been a successful painter, then World War II would not have occurred," and such conjectural conditionals as "If the Russians invade West Germany, then World War III will occur." Evidently, these conditionals are not truth functional.

What happens when you evaluate a conditional appears to depend on whether or not you already assent to its antecedent, and whether or not you already assent to its consequent. As Ramsey (1950) pointed out long ago, if you have no view about the antecedent, then for the sake of argument you add it to your set of beliefs and then consider whether or not